



FOR IMMEDIATE RELEASE

National Dental Insurer United Concordia Becomes New Dental Benefits Provider for State of North Carolina

Program to Offer Coverage to Over 120,000 State of North Carolina Employees

HARRISBURG, Pa. (September 20, 2007) – National dental insurer United Concordia Companies, Inc. announced today that it has been awarded the dental contract with the North Carolina Office of State Personnel.

Beginning January 1, 2008, United Concordia will become the administrator of the State of North Carolina's current dental benefits, offering two dental plan options that include additional plan enhancements. The dental plan will be available to more than 120,000 employees of the State of North Carolina through a voluntary program, *NCFlex*, which provides pre-tax plan options to state agency, university and select community college employees. Open enrollment for the *NCFlex* plan will be held from October 1, 2007 through November 2, 2007.

"The State of North Carolina wanted a dental insurer that could provide long-term, affordable dental benefits that are responsive to the needs of North Carolina employees and their families," said Pani Tademeti, *NCFlex* program manager. "United Concordia's dedication to their members' oral health makes them a perfect fit for *NCFlex*."

According to Thomas A. Dzuryachko, United Concordia president and chief executive officer, "We are pleased to partner with the State of North Carolina and look forward to providing quality service that will benefit the smiles and wallets of each *NCFlex* member."

Eligible State of North Carolina employees and their dependents will have access to United Concordia's Interactive Voice Response (IVR) system that provides telephone access to benefit information 7 days a week, 24 hours a day. Members may also register to use United Concordia's secure, online tool, My Dental Benefits, to view their dental benefit information, including eligibility and claim status.

About United Concordia

United Concordia Companies, Inc., headquartered in Harrisburg, Pa., is one of the nation's largest dental insurers, with more than 7.3 million members worldwide. In 2006, United Concordia processed more than 12 million claims and attained revenues of nearly \$1.2 billion. For more information about United Concordia products, visit www.unitedconcordia.com.

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